



ALFANAR VENTURE PHILANTHROPY
Impact Investment Readiness Hub

EXPRESSION OF INTEREST

Consultant Pool — Technical Assistance Facility

EdTech & Circular Economy | 2026

Engagement Type	Portfolio	Duration	Deadline
Rolling day-rate basis	4 Social Enterprises	Up to 24 months (milestone-based)	April 19 th 2026

1. About the Hub

Alfanar Venture Philanthropy (Alfanar VP) supports high-potential social enterprises across the Arab region by combining catalytic capital with structured technical assistance. The Impact Investment Readiness Hub (IIRH) is Alfanar's dedicated technical facility for bridging the gap between acceleration and investment. The Hub operates a 24-month program supporting four social enterprises in the EdTech and Circular Economy sectors.

All four enterprises have completed structured diagnostic assessments and investment readiness rubric scoring. The Hub is now in active implementation, closing specific investment readiness gaps and preparing enterprises for investor engagement. This is not an acceleration program. It is a post-diagnostic, investment readiness facility.

2. What We Are Building

We are building a pre-vetted consultant pool across three specialist tiers. Consultants in this pool are deployed on a rolling, needs-based basis — activated when a specific gap is identified for an enterprise, and issued a Scope of Work under a contract already in place.

This is not a project with a fixed team or fixed timelines per consultant. You will be engaged selectively, for defined deliverables, at agreed day rates. Typical engagements are 5–12 days per enterprise, spread across the program duration.

We are looking for consultants who produce investor-facing outputs — not facilitators or trainers. Every engagement must result in a concrete deliverable that an investor would read and act on.

3. Consultant Tiers — Who We Are Looking For

We are recruiting across three tiers simultaneously. Please read the descriptions below carefully and apply only for the tier that matches your experience. You may apply for more than one tier if genuinely qualified.

Tier 1 — Domain Specialists

Domain Specialists are the core technical layer of the facility. They address specific gaps identified in the investment readiness rubric across the following areas:

Rubric Pillar	Specialist Type
Team & Governance	Executive Coach · Governance Advisor · HR Specialist
Market & Traction	Business Development · Market & Commercial Specialist · Market Researcher
Financial Sustainability & Scalability	Financial Modeler · Finance Strategist · Fractional CFO
Investment Logic (legal)	Legal & Structuring Advisor



Tier 1 specialists are the most frequently deployed tier. We are looking for a pre-vetted pool of 8–10 domain consultants ready to be activated within 5 business days of a brief being issued.

Tier 2 — Sector & Specialized Experts

Tier 2 specialists provide deep sector-specific expertise where the enterprise's model requires validation against sector investor expectations. We are specifically recruiting:

Sector	Focus Areas
EdTech	Learning models · Monetization · Outcomes measurement · IP · Regulatory risk
Circular Economy	Value chain analysis · Environmental accounting · Sustainability economics
AI Specialists	AI integration – AI Optimization

We may also recruit additional specialists based on enterprise-specific needs, including: technology governance, cybersecurity, data protection, operational certification (e.g. ISO readiness), and cross-border legal structuring.

4. What We Are Looking For

Regardless of tier, all consultants in our pool must meet the following baseline:

- Minimum 7 years of relevant professional experience in your domain
- Demonstrable track record of producing investor-facing outputs — not facilitation, training, or reports for internal use only
- Experience working in or with organisations in Lebanon, Jordan, or the broader Arab region
- Familiarity with impact investing, development finance, or social enterprise — you do not need to be a fund manager, but you must understand how investors think
- Availability to engage on a rolling basis with 5 business days notice when deployed

For Tier 2, you must have direct operational or advisory experience in AI, EdTech or Circular Economy — not just general sustainability or education sector work.

For Tier 3, references from fund managers or DFI advisors are required. References from enterprise clients alone will not be sufficient.

5. How the Engagement Works

Topic	Detail
Contract	Successful applicants sign a contract covering day rate, confidentiality, IP ownership, and professional standards. This is signed once and remains in place for the program duration.
Deployment	Each time you are activated, you receive a Scope of Work specifying the enterprise, the gap being addressed, required deliverables, timeline, and number of days authorized. No work should begin without a confirmed Scope of Work.
Fees	Day-rate basis. You propose your rate in the application. Rates are agreed and fixed in the Contract. Invoices are submitted against confirmed days with a brief activity note.
Typical engagement	5–12 days per enterprise per engagement, spread across the program. You may be deployed to one or more enterprises depending on fit and availability.
Performance	Deliverables are reviewed by the Portfolio Success Manager before being shared with enterprises. Continued deployment is performance-dependent. Framework agreements are not auto-renewed.

6. How to Apply

Please send your application to Tamara.alqubaj@alfanar.org.uk by April 19th 2026.



Your application must include all four of the following:

1. Your CV — maximum 3 pages. Highlight your domain expertise, sector experience, and any investment readiness or impact investing context you have worked in.
2. Two work samples — these must be outputs you personally produced that an investor or fund would read. Examples include: a financial model, an investment memo or section of one, a market analysis, a legal structuring brief, a due diligence report, or a sector positioning paper. Do not submit training materials, workshop reports, or strategy documents for internal use.
3. A short cover note — maximum one page. Tell us: **(a) which tier you are applying for, (b) what sector experience you have relevant to EdTech or Circular Economy, and (c) your proposed day rate in USD.**
4. Contact details for two professional references — at least one must be from a fund manager, program director, or DFI advisor. References will only be contacted for shortlisted candidates.

Applications that do not include work samples will not be reviewed.

7. Selection Process

Step	Stage	Detail
1	Application review	PSM screens all applications against minimum criteria. Work samples are assessed on: relevance to impact investing, quality of analysis, clarity of output, and whether the output is actionable.
2	Structured interview	Shortlisted candidates are invited for a 30–45 minute interview with the PSM and a senior advisor. We will ask you to walk through one of your work samples and respond to a scenario relevant to our enterprises.
3	Reference check	We conduct one reference call for each shortlisted candidate.
4	Contract	Selected consultants are offered a Contract confirming their day rate, tier, and terms. Signing this letter places you in our active consultant pool.
5	Onboarding briefing	Before your first deployment, you attend a briefing session with the PSM covering the Hub's rubric, enterprise profiles, and deployment protocols.

Only shortlisted candidates will be contacted. Due to application volume, we are unable to provide individual feedback at screening stage.

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